

# BROKER RESUME



**ARMEN KAZARYAN** **MRED**  
Principal

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## PROFILE

Armen was born in Armenia and raised in Los Angeles. Growing up in Glendale, Armen attended Glendale High School, where he played Varsity basketball his junior and senior years and was the team captain and most valuable player during his senior year. Upon graduation, Armen accepted the position as the Head Coach of the boy's Junior Varsity team at Glendale High School and became the youngest coach in the school at age of 18. His passion and love of the game has kept him involved in coaching youth basketball.

In 1999, Armen joined the Team LA of Lee & Associates – Commerce, Inc. as an assistant/runner for two of the company's top producing principals, Ron Young and Mike Smith. In 2003, Armen graduated from California State University of Northridge with a Bachelor's of Science degree in Real Estate Finance. His geographic focus has been the greater Los Angeles Central Market and the surrounding areas. Since joining Team LA, Armen has acquired extensive knowledge and experience working with manufacturing, warehousing/distribution, apparel, food and import/export companies. Core experiences include landlord and tenant representation, site search and acquisition, disposition, leased investments, sale/leasebacks, land development, and real estate consultation. Armen has also been actively involved in adaptive reuse projects involving conversion from industrial to residential/creative office and mixed-use developments.

In 2006, Armen returned to school to earn his graduate degree from the University of Southern California. He graduated in May 2008 with a prestigious Masters Degree in Real Estate Development (MRED). Armen's advanced educational background combined with his diligent work ethic and market knowledge provides his clients with a comprehensive basket of services.

In 2014, Armen became a Vice President and Principal of the Lee & Associates Commerce office.

## EXPERIENCE

- September 1999 to Present: Industrial/Commercial Sales Professional, Lee & Associates-Commerce®, Inc

## EDUCATION

- University of Southern California – 2008  
Los Angeles, California  
- Master of Real Estate Development (MRED)
- California State University Northridge – 2003  
Los Angeles, California  
- Bachelor of Science – Real Estate Finance

## LICENSES/MEMBERSHIPS

- California Real Estate Broker License
- Member, American Industrial Real Estate Association (AIR)

## PARTIAL CLIENT LIST

- Rock Star Original
- Sanctuary Clothing
- Califia Farms
- Gabriel Container
- Dream Girl International
- Dura Flooring, Inc.
- IPC Studio, Inc.
- Ingallina's Lunch Box
- Norstar Office Products, Inc.
- Tarps & Tie Downs, Inc.
- Los Angeles Boys & Girls Club
- Dynamic Holdings
- Dynamic Asia International
- Smart & Final Stores, LLC
- Rehrig Penn Logistics, Inc.
- The Charles Company
- Marcus Adams Industrial Investments
- Steele Industries, Inc.
- Lion Group
- The Borman Group
- Onni Development
- Kradjian Importing Co.
- Pilavjian Investments
- Kor Group
- Linear City, LLC
- HBK Investments
- Dynamic Builders, Inc.
- Dayan Investment, LLC
- Aramco Imports
- BGA Holding Company, LLC
- California Computer Center, Inc.
- LaLa Land Production & Design Inc
- Monthe's Pallets, Inc.
- Simon & Simon Textile
- ASB Capital Management
- Yedi Houseware
- Little Giraffe
- Press Play Products
- Blue Bottle Coffee, Inc.
- Revive Restoration, LLC
- Storm Western Development, Inc.
- Meta Housing
- Western Pacific Oils, Inc.
- LA Paint & Bodyworks
- NAC Architecture
- Procases, Inc.
- Ico Investment Group, Inc.
- Eleos Ventures, LLC