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Lee & Associates - Los Angeles Central 500 Citadel Dr, Ste 140, Los Angeles, CA 90040 LEE-ASSOCIATES.COM

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.

# COMPLETE PROJECTS

## SERVICES

Our Team has over 130 years of experience in Industrial & Commercial Real Estate Brokerage, throughout Southern California. Our experience and market knowledge allows us to provide the most comprehensive and up-to-date information to our clients.

Our Team's consultation services enables our clients to make the most informed decisions possible. We are creative, "out of the box" thinkers and problem solvers. Each property, transaction or situation has its unique set of circumstances. With our extensive experience and market knowledge we develop a plan resulting in maximum dollars for our clients.

# CORE EXPERIENCE REPRESENTATION SERVICES INCLUDE:

- Industrial, Creative Office, Commercial Property Sales & Leasing
- Exclusive Landlord and Tenant Representation
- Site Search and Acquisition
- Leased Investments
- Sale Leaseback Transactions
- Build-to-Suit Projects / Land Development
- Adaptive Re-Use Projects converting Industrial to Residential, Creative Office, Studio or Mixed Uses

## WEREPRESENT SOUTHERN CALIFORNIA

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## THE LEE ADVANTAGE

LEE & ASSOCIATES IS THE LARGEST BROKER-OWNED COMMERCIAL REAL ESTATE FIRM IN NORTH AMERICA, AND ONE OF THE FASTEST GROWING!

Every Lee & Associates office delivers world-class service to an array of regional, national, and international clients - from small businesses and local investors to major corporate users and institutional investors. Our professionals combine the latest technology, resources, and market intelligence with their experience, expertise, and commitment to superior service to optimize client results.



1994 - Sherman Oaks, CA 1994 - West LA, CA 2006 - San Diego - UTC, CA 1993 - Stockton, CA 2006 - San Luis Obispo, CA 1991 - Phoenix, AZ 1990 - Carlsbad, CA 1990 - Industry, CA 1989 - Riverside, CA 1987 - Ontario, CA 1999 - Temecula Valley, CA 1983 - Orange, CA 1979 - Irvine, CA

AFFILIATE **INTERNATIONAL** RELATIONSHIP

2006 - Oakland, CA

2006 - Ventura, CA

2005 - Southfield, MI

2005 - Los Olivos, CA

2004 - Calabasas, CA

2004 - St. Louis, MO

2001 - Victorville, CA

1996 - Central LA, CA

2002 - Chicago, IL

2006 - Reno, NV



1993 - Pleasanton, CA 1989 - LA - Long Beach, CA 1984 - Newport Beach, CA

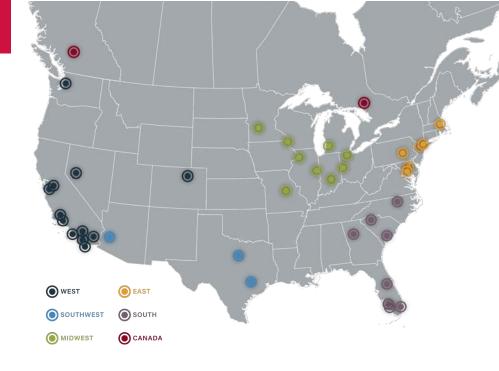
#### **INDUSTRY SPONSORSHIPS &** ORGANIZATIONS



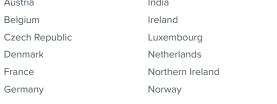
Professionals Providing Real Estate Solutions



**Urban Land** Institute



2020 - Washington, DC 2015 - Columbus, OH 2015 - Houston, TX 2020 - Naples, FL 2014 - Denver, CO 2020 - Boston, MA 2019 - Toronto, ON Canada 2014 - Cleveland, OH 2018 - Cincinnati, OH 2013 - Long Island-Queens, 2018 - Raleigh, NC NY 2018 - Miami, FL 2016 - Seattle, WA . MD 2016 - Walnut Creek, CA 2012 - Edison, NJ 2016 - Vancouver, BC Canada 2012 - Orlando, FL 2016 - Twin Cities, MN 2016 - Pasadena, CA 2011 - Fort Myers, FL 2015 - Eastern Pennsylvania 2011 - Manhattan, NY Austria India



2009 - Elmwood Park, NJ 2013 - Chesapeake Region 2008 - Boise, ID 2008 - ISG, LA, CA 2008 - Palm Desert, CA 2008 - Santa Barbara, CA 2012 - Charleston, SC 2006 - Antelope Valley, CA 2006 - Dallas, TX 2006 - Madison, WI Poland Portugal

Slovakia Spain Turkey United Kingdom

2011 - Greenville, SC

2010 - Greenwood, IN

2010 - Indianapolis, IN

2009 - Long Beach, CA

2010 - Atlanta, GA

Completed Projects (PARTIAL LIST)



ADDRESS	405 MATEO ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±83,285 SF	This former Maxwell House Coffee Headquarters facility is comprised of three adjacent buildings totaling 83,285 square feet. Its poured-in-place concrete construction and beautiful floor-to-ceiling metal paned windows make this one of the most desirable properties in the Arts District. The building has been converted to creative office and retail. We
TRANSACTION TYPE	SALE	sold this twice.

ADDRESS	1850 INDUSTRIAL ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±202,000 SF	Our Team sold this 7 story former headquarters of the National Bisquit Company (Nabisco). Now home to 104 Condominium units and one of the most highly acclaimed restaurants in Los Angeles, Church and State.
TRANSACTION TYPE	SALE	

ADDRESS	2301 E 7 <sup>th</sup> ST Los angeles	TRANSACTION HIGHLIGHTS
BLDG SIZE	±296,306 SF	Formerly a FileKeepers warehouse facility, this 296,306 square foot multi-story industrial property has been transformed into a vibrant, bustling, creative office campus on the east end of the Arts District. Over 50 tenants comprised of photographers, web designers, apparel companies and technology entrepreneurs occupy this unique facility. We
TRANSACTION TYPE	SALE	sold this property then leased it to 50+ tenants

Completed Projects (PARTIAL LIST)



ADDRESS	1231 N SPRING ST Los Angeles	TRANSACTION HIGHLIGHTS
BLDG SIZE	±60,000 SF	Our Team sold this iconic industrial property and the ownership converted the buildings to creative office and retail uses. Our Team is now doing the leasing for the ownership.
TRANSACTION TYPE	SALE	

ADDRESS	679 S ANDERSON ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±47,905 SF	Our Team sold this 47,905 square foot two-story industrial building and later transformed the building to a multi- industrial units and leased the property to 3 tenants.
LAND SIZE	±38,399 SF	
TRANSACTION TYPE	SALE/LEASE	

No.	ADDRESS	524 COLYTON ST LOS ANGELES	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±61,000 SF	La Kretz Inovation Center. We sold this industrial property that was purchased by City of LA
	LAND SIZE	±137,798 SF	
	TRANSACTION TYPE	SALE	

Completed Projects (PARTIAL LIST)



ADDRESS	1515 E 15 <sup>th</sup> ST Los Angeles	TRANSACTION HIGHLIGHTS
BLDG SIZE	±245,000 SF	Our Team sold this 245,000 SF Industrial property as an "UPREIT" transaction, whereby the owner contributed the property to an institutional Industrial Public Real Estate Company (Rexford Industrial) and was able to defer capital
LAND SIZE	±102,034 SF	gains taxes and maintain a reliable income stream. We later leased the property to Omega Studios.
TRANSACTION TYPE	SALE - UPREIT	

	ADDRESS	1855 INDUSTRIAL ST LOS ANGELES	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±251,000 SF	Our Team sold this 251,000 square foot building to Linear City who then converted the property into 119 condominium units.
SOUTHWEST RN BAG CO.	TRANSACTION TYPE	SALE	

ADDRESS	425 W 11 <sup>th</sup> ST Los angeles	TRANSACTION HIGHLIGHTS
BLDG SIZE	±78,500 SF	Built in 1916, we represented the Buyer and Seller of this trophy property in the heart of Downtown LA's South Park District, which is walking distance to Staples Center and the Convention Center.
TRANSACTION TYPE	SALE	



ADDRESS	510 S HEWITT ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±543,507 SF	This 543,000 square foot building was one of the first adaptive reuse projects of its size in the Arts District. It now boasts 309 residential and live/work units. Originally built in 1920 as the Barker Furniture Manufacturing and Warehouse building, this facility now serves as the heart of the Arts District.
TRANSACTION TYPE	SALE	Our Team has sold this property twice. We represented the Buyer and Seller on both transactions.

ADDRESS	1340 E 6 <sup>th</sup> ST Los angeles	TRANSACTION HIGHLIGHTS
BLDG SIZE	±335,000 SF	Our Team sold this 335,000 square foot industrial property. The property will be converted to a mixed-use project with residential, office and retail.
TRANSACTION TYPE	SALE	

ADDRESS	900 S WALL ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±100,000 SF	This 100,000 square foot retail building with rooftop parking is located in the heart of Downtown's wholesale garment district. Our Team represented the buyer and seller of this property.
TRANSACTION TYPE	SALE	

Completed Projects (PARTIAL LIST)



ADDRESS	2700 S FIGUEROA ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±45,302 SF	Our Team sold this 45,302 square foot land parcel near USC to a Student Housing developer. There was a 29,000 square foot single story brick building on the site that was demolished to make way for this beautiful luxury student housing complex consisting of 161 units with ground floor retail.
TRANSACTION TYPE	SALE	

ADDRESS	2222 S FIGUEROA ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±100,000 SF	This 100,000 square foot property was originally used for industrial uses. Today residential lofts are on the upper floors with ground floor retail. Our Team sold and leased this iconic property.
TRANSACTION TYPE	SALE & LEASE	

ADDRESS	1583 FISHBURN AVE LOS ANGELES	TRANSACTION HIGHLIGHTS
LAND SIZE	±104,000 SF	Represented the seller and buyer on this transaction. In addition, helped the buyer to acquire additional land from Union Pacific Railroad.
TRANSACTION TYPE	SALE - FUTURE DEVELOPMENT	



ADDRESS	540 S SANTA FE AVE LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±52,000 SF	CEG Construction custom built a 52,000 square foot high improved creative office building and Our Team leased it Lucky Brand Jeans. No expense was spared to develop th beautiful 2 story structure for the company headquarters in prime location in Downtown's Arts District. We represente the ownership on this 10 year lease.
TRANSACTION TYPE	LEASE	

ADDRESS	1807 E OLYMPIC BLVD LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±420,000 SF	This 420,000 square foot building at the corner of Olympic Blvd and Alameda ST was formerly known as the Overland Terminal Building. Our Team represented Uni Hosiery Inc. in the purchase of this highly visible, commercial building from Forever 21.
TRANSACTION TYPE	SALE	

ADDRESS	2011 N SOTO ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±256,000 SF	Our Team leased this 256,000 square foot industrial property and later represented the seller of the property. Currently owned by the University of Southern California, we represented USC on a 126,000 square foot lease.
LAND SIZE	±325,866 SF	
TRANSACTION TYPE	LEASE/SALE	

Completed Projects (PARTIAL LIST)



ADDRESS	695 S SANTA FE AVE LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±101,952 SF	Our Team sold this 101,952 square foot land site with a collection of miscellaneous buildings on it known as the AMP Lofts. The location is seconds from the Ford Motor Company Creative Campus and the high end restaurant Bestia. A prominent developer has transformed this location to a major multi-family residential project.
TRANSACTION TYPE	SALE	

ADDRESS	900 S HILL ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±199,860 SF	Located in the hot "South Park" Area of Downtown Los Angeles, Our Team sold this 199,860 square foot retail/ parking structure.
TRANSACTION TYPE	SALE	

mate 3 D	ADDRESS	555 MATEO ST LOS ANGELES	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±155,000 SF	Our Team sold this property twice in the last several years. The most recent sale, to a prominent developer from the east coast, illustrates the national demand from buyers for this area. The property has been converted from an older warehouse and has been transformed into a new office development which was recently leased to Spotify.
	TRANSACTION TYPE	SALE	

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ADDRESS	306 W AVE 26 Los angeles	TRANSACTION HIGHLIGHTS
LAND SIZE	±6.5 Acres New Development	Camino al Oro is a 102 unit housing development that replaced an abandoned warehouse in the Lincoln Heights neighborhood along the 5 Freeway. Our Team sold the property to a residential developer for the construction of this housing development.
TRANSACTION TYPE	SALE	

ADDRESS	2303 S FIGUEROA ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±41,268 SF	Our Team negotiated a 5 year lease for this former residential building and later sold the property to a charter school.
TRANSACTION TYPE	SALE	

ADDRESS	2020 E 7 <sup>TH</sup> PL & 2045 VIOLET ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±41,656 SF	Our Team sold this 41,656 square foot building to a Buyer who purchased 50% ownership of an existing LLC. The transaction was highly complex, which we completed despite of a partnership who didn't see eye-to-eye. The property consists of a modern 31,716 square foot produce building and an older 9,940 square foot brick building which
TRANSACTION TYPE	SALE	has been converted into creative office.

Completed Projects (PARTIAL LIST)



ADDRESS	2014 - 2028 E 7 <sup>th</sup> St Los angeles	TRANSACTION HIGHLIGHTS
BLDG SIZE	±22,400 SF	Our Team sold this 22,400 SF creative office Leased Investment for \$14,900,000 or \$665 PSF on the building to an institutional investor. Our marketing efforts helped to generate numerous offers producing a record price at the time.
TRANSACTION TYPE	SALE	

NA R	ADDRESS	1700 S SANTA FE AVE LOS ANGELES	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±178,250 SF	Our Team sold this off-market 178,250 SF industrial building to a creative office developer. The buyer has converted the existing manufacturing building into a creative office complex which Our Team has done all the leasing.
	TRANSACTION TYPE	SALE & LEASE	

Tee	ADDRESS	2118-2140 E 7 <sup>th</sup> PL Los angeles	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±64,774 SF	64,774 SF Leased Investment - 6 building mixed-use campus in The Arts District. Our Team sold this property for \$34,000,000 or \$525 PSF on the building to an international development firm.
	TRANSACTION TYPE	SALE	



ADDRESS	THE BOX YARD @ 12 <sup>TH</sup> & SANTA FE LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±261,000 SF	Our Team currently handles the leasing at The Box Yard, a 261,528 SF high image, modern & highly efficient multi-tenant creative/industrial campus on 325,242 SF of land, located in the heart of the Downtown Los Angeles commercial district.
LAND SIZE	±325,149 SF	Our Team has completed many leases over the last several years at record industrial rates. Our Team recently sold the property for \$93.1 Million.
TRANSACTION TYPE	SALE	

	ADDRESS	2200 E 27 <sup>th</sup> ST Los Angeles	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±37,000 SF	Our Team sold this property to the current property owner over 15 years ago for their general merchandise business to occupy. Upon the owner's retirement, the owner moved his business out of the building and we successfully leased this property to a flower distributor and importer. The tenant, at their own cost, installed approximately 10,000 square feet of
The second secon	TRANSACTION TYPE	SALE	coolers to the premises and signed at 10 year lease.

ADDRESS	1300-1330 FACTORY PL LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±190,000 SF	190,000 SF Mixed Use Campus. The property includes retail, restaurants, creative offices, & live/work units. The property was used for fish processing, warehousing and distribution. Our Team has handled numerous leases on the property.
TRANSACTION TYPE	SALE	



ADDRESS	351 & 332-340 S AVE 17 LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±70,000 SF	Our Team sold these two (2) industrial buildings just north of Chinatown. The buildings have been converted into creative industrial and Our Team leased the entire project to various tenants including an Art Gallery, as the anchor tenant.
LAND SIZE	±82,904 SF	
TRANSACTION TYPE	SALE/LEASE	

ADDRESS	330 ALAMEDA ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±31,000 SF	Our Team leased this 31,000 square foot industrial building to Fox Animation at a record price of \$2.50 PSF NNN for an industrial building. The use was changed to a studio.
LAND SIZE	±46,865 SF	
TRANSACTION TYPE	LEASE	

ADDRESS	2726 FRUITLAND AVE	TRANSACTION HIGHLIGHTS
BLDG SIZE	±104,110 SF	Our Team sold this property to the current owner several years ago for their apparel manufacturing business that had relocated from Downtown Los Angeles. After occupying the property for over 10 years, they moved out of the building
LAND SIZE	±165,945 SF	and we leased the property to an international coffee company that has been headquartered in Vernon for nearly 100 years! This top-notch credit worthy tenant leased the building for 10 years and distributes coffee for McDonald's
TRANSACTION TYPE	SALE/LEASE	Restaurants east of the Mississippi River.

Completed Projects (PARTIAL LIST)



ADDRESS	800-812 N BROADWAY	TRANSACTION HIGHLIGHTS
BLDG SIZE	±79,500 SF	Our Team sold this 76,080 SF land parcel at the center of vibrant Chinatown to a development group. Our Team represented the court appointed receiver in disportation of this asset and helped them through the court over-bid
LAND SIZE	±76,080 SF	process.
TRANSACTION TYPE	SALE - FUTURE DEVELOPMENT	

ADDRESS	<b>3110-3040 E 12<sup>TH</sup> ST</b> LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±199,839 SF	Our Team sold this 199,839 SF Industrial property which will be converted to incubator industrial units for lease.
LAND SIZE	±275,109 SF	
TRANSACTION TYPE	SALE	

ADDRESS	560 S ALAMEDA ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±48,000 SF	The Lee Team sold this property and recently leased two of the units at record industrial lease rates of \$2.65 PSF/ Mo NNN.
LAND SIZE	±75,822 SF	
TRANSACTION TYPE	SALE/LEASE	

Completed Projects (PARTIAL LIST)



ADDRESS	4940 TRIGGS ST COMMERCE	TRANSACTION HIGHLIGHTS
BLDG SIZE	±152,280 SF	Our Team handled numerous lease transactions for the ownership on their property.
LAND SIZE	POL	
TRANSACTION TYPE	LEASE	

	ADDRESS	6055 RANDOLPH ST	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±90,904 SF	Our Team leased this 90,904 SF distribution building that is situated on 11.9 acres of land to J.B. Hunt Transport, Inc. on a long term lease.
	LAND SIZE	±519,364 SF	
Extra de la constante de la co	TRANSACTION TYPE	LEASE	

	ADDRESS	1701-1735 S SANTA FE AVE LOS ANGELES	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±199,848 SF	Our Team leased this 199,848 SF 2-Building complex to two garment manufacturing companies.
	LAND SIZE	±159,837 SF	
Company and Company and Company	TRANSACTION TYPE	LEASE	

Completed Projects (PARTIAL LIST)



ADDRESS	651 & 680 S RIO ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±91,000 SF	Our Team sold this 91,000 SF 2-Building property to an institutional buyer from New York for \$35,500,000 or \$390 PSF.
LAND SIZE	±112,081 SF	
TRANSACTION TYPE	SALE	

ADDRESS	675 W TERRACE DR SAN DIMAS	TRANSACTION HIGHLIGHTS
BLDG SIZE	±30,080 SF	Our Team represented seller & buyer on this transaction. Property was sold as a leased investment.
LAND SIZE	±58,900 SF	
TRANSACTION TYPE	SALE/LEASED INVESTMENT	

	ADDRESS	1400 WASHINGTON BLVD MONTEBELLO	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±20,200 SF	Our Team represented the buyer on this transaction. Buyer relocated their manufacturing business to the site.
	LAND SIZE	±78,055 SF	
	TRANSACTION TYPE	SALE	

Completed Projects (PARTIAL LIST)



ADDRESS	4000 MEDFORD ST LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±67,360 SF	Our Team represented the buyer on this transaction
LAND SIZE	±111,042 SF	
TRANSACTION TYPE	SALE	

 ADDRESS	5445 JILLSON ST COMMERCE	TRANSACTION HIGHLIGHTS
BLDG SIZE	±67,376 SF	Our Team represented both landlord and tenant in this transaction. Leased to a fashion company for their E-Commerce business
LAND SIZE	±120,420 SF	
TRANSACTION TYPE	LEASE	

ADDRESS	4545 PACIFIC BLVD	TRANSACTION HIGHLIGHTS
BLDG SIZE	±42,013 SF	Our Team represented the landlord on this transaction. Leased to Southern California Curling Club
LAND SIZE	±75,612 SF	
TRANSACTION TYPE	LEASE	

Completed Projects (PARTIAL LIST)



ADDRESS	611 S PALMETTO AVE	TRANSACTION HIGHLIGHTS
BLDG SIZE	±105,526 SF	Our Team represented both seller & buyer on this complicated sale-leaseback transaction.
LAND SIZE	±225,205 SF	
TRANSACTION TYPE	SALE - LEASEBACK	

ADDRESS	8950 TORONTO AVE RANCHO CUCAMONGA	TRANSACTION HIGHLIGHTS
BLDG SIZE	±111,000 SF	Our Team represented and advised the tenant on this transaction. The tenant was a national company looking for a strategic location to relocate their business.
LAND SIZE	±357,044 SF	
TRANSACTION TYPE	LEASE	

ADDRESS	MOUNTAIN AVE @ GAETZ PERRIS	TRANSACTION HIGHLIGHTS
LAND SIZE	±632,491 SF (±14.53 ACRES)	Our Team represented the Buyer on the sale of the 14.53 acres industrial land for their future expansion needs.
TRANSACTION TYPE	SALE - FUTURE DEVELOPMENT	



ADDRESS	620 GLADYS AVE LOS ANGELES	TRANSACTION HIGHLIGHTS
BLDG SIZE	±42,975 SF	Our Team sold this 42,975 square foot seafood processing facility to a food user.
LAND SIZE	±69,765 SF	
TRANSACTION TYPE	SALE	

H	ADDRESS	2700 S MAIN ST LOS ANGELES	TRANSACTION HIGHLIGHTS
A.S.C. WARRENS	BLDG SIZE	±24,048 SF	Our Team represented both Seller and Buyer in this transaction. Seller was a long time property owner who as looking to transition into NNN Investments and the Buyer was looking to expand his garment manufacturing business.
	LAND SIZE	±25,500 SF	
t	TRANSACTION TYPE	SALE	

T	ADDRESS	9005 MINER ST LOS ANGELES	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±22,555 SF	Our team represented the seller and buyer on the sale of this industrial land to a logistics user.
	LAND SIZE	±43,556 SF	
	TRANSACTION TYPE	SALE	

Completed Projects (PARTIAL LIST)



	ADDRESS	8724 MILLERGROVE DR SANTA FE SPRINGS	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±42,013 SF	Represented the ownership in leasing the property to 3PL tenant.
	LAND SIZE	POL	
	TRANSACTION TYPE	LEASE	

	ADDRESS	11570 WRIGHT RD	TRANSACTION HIGHLIGHTS
	BLDG SIZE	±13,056 SF	Represented the seller in this transaction.
	LAND SIZE	±62,818 SF	
	TRANSACTION TYPE	SALE	